Category 3 - Commercial - Off - The Shelf (COTS) Software

| Illustration of Percentage Applications: If the MSRP for a unit is \$1,000.00 and the applicable percentage is 80.00%, the net price is \$800.00 (\$1,000.00 x .80) | | | | |
|---|---|--|--|--|
| | | | | |
| Windows O/S | MAC O/S | LINUX O/S | | |
| | | | | |
| 90.00% | 90.00% | 90.00% | | |
| 10.00% | 15.00% | 20.00% | | |
| N/A | N/A | N/A | | |
| | | | | |
| N/A | N/A | N/A | | |
| N/A | N/A | N/A | | |
| | | N/A | | |
| | | | | |
| | | | | |
| N/A | N/A | N/A | | |
| N/A | N/A | N/A | | |
| N/A | N/A | N/A | | |
| | Windows O/S 90.00% 10.00% N/A N/A N/A N/A N/A | Windows O/S 90.00% 10.00% 15.00% N/A N/A N/A N/A N/A N/A N/A N/ | | |

| Education % of MSRP | 90.00% | 90.00% | 90.00% |
|--|--------|--------|--------|
| Installation Service per Desktop | 10.00% | 15.00% | 20.00% |
| Stand Alone Upgrade to 24x7, 1 year Manufacturer Warranty per Unit | N/A | N/A | N/A |
| Stand Alone Post Warranty Maintenance (PWM), Normal State Hours per Unit | | | |
| 1st Year PWM | N/A | N/A | N/A |
| | | | |
| 2nd Year PWM | N/A | N/A | N/A |
| 3rd Year PWM | N/A | N/A | N/A |
| Stand Alone Post Warranty Maintenance (PWM), 24 x 7 per Unit | | | |
| 1st Year PWM | N/A | N/A | N/A |
| 2nd Year PWM | N/A | N/A | N/A |
| 3rd Year PWM | N/A | N/A | N/A |